



## MAEES4.4 Empirische Mikroökonomik 4 Personality Psychology and Economics Winter 2021/22

Lehrstuhl für VWL, insb.  
Empirische Mikroökonomik

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The course will be taught in-person. For participation in the course, the 3G-rule (geimpft-genesen-getestet / vaccinated-recovered-tested) will apply. Please note that the capacity for this course is limited. To pre-register, send an e-mail to Daniela Araujo ([daniela.araujo@uni-bamberg.de](mailto:daniela.araujo@uni-bamberg.de)), including your name, matriculation number, current semester and study program. The deadline for pre-registration is **October 15, 2020**.

<b>Kick-off date:</b>	October 18, 2021	14:00-16:00 (c.t.)	F21/03.79
<b>Assessment:</b>	Seminar paper (67%) and presentation (33%)		
<b>ECTS:</b>	6 ECTS points		
<b>Prerequisites:</b>	Intermediate knowledge of multiple regression analysis and basic proficiency in Stata or an equivalent statistical software.		

### Brief description

This empirical seminar focuses on work from an interdisciplinary research strand that combines methods from Economics and Psychology and aims at understanding the foundation, development and, mainly, social and economic outcomes of cognitive skills and personality (or non-cognitive or socio-emotional skills), the latter including issues such as motivation, persistence, and self-efficacy. Students will work on topics including for example:

- Measurement of personality and personality traits
- (Socio-)Economic, biological, and psychological determinants of skills
- Economic and social consequences of personality (traits)

Students will be introduced mainly into the economic literature of this research; yet, personality psychology literature will be employed where needed.

Topics for the seminar papers as well as the relevant literature and datasets will be announced in class. **Students are expected to do their own empirical research.** Thus, they should have completed an Econometrics course and



should be familiar with regression analysis using Stata or an equivalent software. Nonetheless, a “Stata crash-course” for beginners will be offered.

The course language is English.

Please note that the capacity for this course is limited. Pre-registration does not guarantee participation. Depending on (excess-)demand, priority will have to be given to advanced students of the EES master program.

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**Core text:**

Almlund, Mathilde, Duckworth, Angela Lee , Heckman, James J. und Tim Kautz (2011): Personality Psychology and Economics. In: Hanushek, Eric, Wössman, Ludger, and Stephen Machin (eds.): *Handbook of the Economics of Education*, Volume 4. Amsterdam: Elsevier, pp. 1-181.  
[also available as: [IZA Discussion Paper No. 5500.](#)]

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