



MAEES4.4 Empirische Mikroökonomik 4 Personality Psychology and Economics Winter 2020/21

Lehrstuhl für VWL, insb.
Empirische Mikroökonomik

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The course will be taught online. Students who want to (pre-)register for the course must send an email to Daniela Araujo (daniela.araujo@uni-bamberg.de), including name, matriculation number, current semester and study program. The deadline for (pre-)registration is **October 28, 2020**. Please note that we are working on solutions to offer at least a few sessions in the form of hybrid-events (combination of in person and remote sessions). Students will be informed about this during the semester.

Kick-off date:	Nov. 2, 2020	14-16 Uhr (c.t.)
Assessment:	Seminar paper (67%) and presentation (33%)	
ECTS:	6 ECTS points	
Prerequisites:	None (desirable: intermediate knowledge of multiple regression analysis using Stata)	

Brief description

This empirical seminar focuses on work from an interdisciplinary research strand that combines methods from Economics and Psychology and aims at understanding the foundation, development and, mainly, social and economic outcomes of cognitive skills and personality (or non-cognitive or socio-emotional skills), the latter including issues such as motivation, persistence, and self-efficacy. Students will work on topics including for example:

- Measurement of personality and personality traits
- (Socio-)Economic, biological, and psychological determinants of skills
- Economic and social consequences of personality (traits)

Students will be introduced mainly into the economic literature of this research; yet, personality psychology literature will be employed where needed.

Topics for the seminar papers as well as the relevant literature and datasets will be announced in class. **Students are expected to do their own empirical research.** Thus, they should ideally have completed an Econometrics course and should be familiar with regression analysis using Stata. There will however be a “crash-course” for beginners.

Course language is English.

Please note that the capacity for this course is limited. Pre-registration does not guarantee participation. Depending on (excess-)demand, priority will have to be given to advanced students of the EES master program.



Core text:

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Almlund, Mathilde, Duckworth, Angela Lee , Heckman, James J. und Tim Kautz (2011): Personality Psychology and Economics. In: Hanushek, Eric, Wössman, Ludger, and Stephen Machin (eds.): *Handbook of the Economics of Education*, Volume 4. Amsterdam: Elsevier, pp. 1-181.
[also available as: [IZA Discussion Paper No. 5500](#).]
