



MAEES6.2 Empirische Mikroökonomie 2/2

Personality Psychology and Economics

Winter 2018-19

Dates and Rooms:	18.10.2018	14:15-15:45	F21/03.80
	25.10.2018	14:15-15:45	RZ/01.02
	22.11.2018	14:15-15:45	RZ/01.02
	06.12.2018	10:00-18:00	KÄ7/01.10

Assessment: Seminar paper (67%) and presentation (33%)

ECTS: 6 ECTS points

Prerequisites: Basic proficiency in Stata or equivalent statistical software (e.g. visited "Einführung in Stata")

Brief description

This empirical seminar focuses on work from an interdisciplinary research strand that combines methods from Economics and Psychology and aims at understanding the foundation, development and social and economic outcomes of cognitive skills and personality (or non-cognitive skills), the latter including issues such as motivation, persistence, and self-efficacy. Students will work on topics including for example:

- Measurement of personality and personality traits
- Economic, biological, psychological and environmental determinants of skills
- Economic and social consequences of personality and personality traits
- Policy interventions to enhance skill formation during early childhood

Students will be introduced mainly into the economic literature of this research; yet, basics in personality psychology will be employed where needed.

Topics for the seminar papers as well as the relevant literature and datasets will be announced in class. **Students are expected to do their own empirical research.** Thus, they should have completed an Econometrics or Statistics course and be familiar with regression analysis using Stata or equivalent software.

The course language will be English.

Please note that the capacity for this course is limited. To pre-register, send an e-mail to johanna.sophie.quis@uni-bamberg.de, including your name, your matriculation number, your current semester and your study program.

Deadline for pre-registration: October, 16th. Note that pre-registration does not guarantee participation! Depending on (excess-)demand, priority will have to be given to advanced students of the EES master program.

Lehrstuhl für VWL, insb.
Empirische Mikroökonomik

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Core text:

Almlund, Mathilde, Duckworth, Angela Lee , Heckman, James J. und Tim Kautz (2011): Personality Psychology and Economics. In: Hanushek, Eric, Wössman, Ludger, and Stephen Machin (eds.): *Handbook of the Economics of Education*, Volume 4. Amsterdam: Elsevier, pp. 1-181. [also available as: [IZA Discussion Paper No. 5500.](#)]

